



## Singapore

## ADD (no change)

Consensus ratings*:	Buy 13	Hold 6	Sell 0
Current price:			S\$2.32
Target price:			S\$2.75
Previous target:			S\$2.75
Up/downside:			18.5%
CGS-CIMB / Consensu	IS:		6.3%
Reuters:		F	FCRT.SI
Bloomberg:			FCT SP
Market cap:		US	32,846m
		S	3,948m
Average daily turnovers	:	US	\$4.59m
		S	\$6.38m
Current shares o/s:			1,702m
Free float:			59.0%
*Source: Bloomberg			

#### Key changes in this note

No change



		Source: Bi	loomberg
Price performance	1M	ЗМ	12M
Absolute (%)	1.3	-4.5	-2.5
Relative (%)	-0.9	-1	-4.6

Major shareholders	% held
Fraser Property Ltd	41.0
Schroders Plc	4.3
Vanguard Group Inc	3.8

# **Frasers Centrepoint Trust**

## Tenant sentiment holding up

- Suburban malls continue to outperform its peers in this phase of recovery, delivering tenant sales above pre-COVID levels and positive reversion.
- Strong leasing momentum continued into 3Q; 35% of GRI signed YTD 9M22.
- Reiterate Add rating with unchanged DDM-based TP of S\$2.75.

### Strong leasing traction continues into 3Q

No financials provided in the 3QFY9/22 business update. To recap, 1H22 DPU was in line at 48.8% of FY22F. FCT started off the year with 40% of GRI to be renewed in FY22. It signed 10%/35% of GRI in 3Q/9M22, leaving 5.4% of GRI to be re-risked in 4Q22. YTD reversion came in at 1.7% and retention rate was high at c.80%. Retail occupancy dipped from 97.8% to 97.1% due to pre-termination of cinema operator Filmgarde's lease at Century Square, resulting in mall occupancy declining from 93.4% to 83.0%. FCT is in advanced negotiations with other cinema operations to take up the space. Current occupancy cost of 16% remains healthy compared to the 15.7-17.0% range over 2016-19. Occupancy at FCT's only office asset, Central Plaza, remains at 77% after non-renewal by an anchor tenant who gave up three floors of space. While some of FCT's peers have begun raising service charges for newly signed leases, FCT's current strategy is to manage inflationary cost by increasing gross rents. Electricity cost is largely hedged for FY9/22, with the first energy contract expiring in Aug 22. Remainder of the energy contracts will expire in Feb and May 23. If electricity rates stay at current levels, we could potentially see a 50-60% jump in electricity cost when electricity hedges roll off, translating to a negative c.1.7% impact to FY23F DPU. We have not built this into our current numbers.

## Tenant sales 10% above pre-COVID levels

3QFY9/22 tenant sales were up 23% yoy, 10% above pre-COVID levels, while shopper footfall jumped 32% to reach 80% of pre-COVID levels since Apr 22, after workplace capacity restrictions were lifted. Tenants in the services, supermarkets, beauty & health, entertainment & leisure categories experienced stronger sales, driven by further reopening and pick-up in social activities. We think tenant sales at above pandemic levels could be partly driven by inflationary cost given the 3.6%/4.4% core inflation numbers in May/Jun 22, excluding which, tenant sales would still have punched above 2019 levels.

#### Resilient suburban portfolio backed by robust balance sheet

Cost of debt inched up qoq from 2.2% to 2.4% while 69% of its borrowing has been hedged, an improvement from end-Dec 21 interest hedge of 54%. FCT's \$\$589m green loan facility secured in May 22 has a step-down feature which could result in some interest savings if FCT maintains GRESB ratings of four stars and above. FCT's gearing of 33.9% is low compared to its peers and translates to a debt headroom of \$\$600m/\$\$1.2bn to reach 40%/45% gearing. Cap rates for suburban malls remain stable. We maintain our Add call and unchanged DDM-based TP of \$\$2.75. We continue to like FCT for its pure exposure to suburban malls which should enable it to outperform peers. Upside/downside risks: accretive acquisitions/weaker-than-expected rental reversions.

#### Analyst(s)



LOCK Mun Yee T (65) 6210 8606 E munyee.lock@cgs-cimb.com

Financial Summary	Sep-20A	Sep-21A	Sep-22F	Sep-23F	Sep-24F
Gross Property Revenue (S\$m)	164.4	341.1	364.8	369.7	374.8
Net Property Income (S\$m)	110.9	246.6	264.5	268.0	271.7
Net Profit (S\$m)	155.5	181.0	201.0	204.5	207.8
Distributable Profit (S\$m)	101.1	204.7	213.8	218.0	221.0
Core EPS (S\$)	0.14	0.13	0.12	0.12	0.12
Core EPS Growth	16.5%	(5.2%)	(8.2%)	1.5%	1.5%
FD Core P/E (x)	17.09	18.03	19.63	19.33	19.05
DPS (S\$)	0.09	0.12	0.13	0.13	0.13
Dividend Yield	3.89%	5.19%	5.41%	5.51%	5.58%
Asset Leverage	32.2%	30.7%	30.9%	31.1%	31.4%
BVPS (S\$)	2.27	2.31	2.30	2.29	2.28
P/BV (x)	1.02	1.01	1.01	1.01	1.02
Recurring ROE	6.06%	5.62%	5.13%	5.23%	5.33%
CGS-CIMB/Consensus DPS (x)			0.99	1.01	0.99

SOURCES: CGS-CIMB RESEARCH, COMPANY REPORTS



#### ESG in a nutshell

DBL-Click to DEL Table



## B-ESG Score ESG Contr





Refinitiv ESG Scores





FCT did relatively well in ESG, with a combined ESG score of B-, according to Refinitiv. While it scored B- and B+ in the environmental and governance pillars, the REIT scored C for the social pillar due to lack of disclosures and higher turnover of employees. We think that FCT has shown its commitment towards ESG by obtaining green certifications for its real estate and submitting GRESB Real Estate Assessment, in which it obtained a 5-Star rating in 2021. Eight out of its nine retail properties had at least received Green Mark Gold Certification while its office property is rated platinum.

### Keep your eye on

FCT's combined ESG score was mainly dragged down by the Social pillar.

### **Implications**

The delay in implementing responsible practices and disclosures would pose a drag on the stock. Our current valuations have not ascribed a premium/discount to this pillar.

## **ESG** highlights

Based on Refinitiv's score, FCT ranked 32 out of 96 companies in Singapore and 9 out of 27 REITs in Singapore. Eight of FTC's properties are certified green buildings by the BCA, which is the main benchmark scheme used for the real estate industry. Work is in progress to get the remaining property, Hougang Mall, to be Green Mark certified. FCT aims to: i) be a net zero carbon corporation by 2050; ii) be climate resilient and establish adaptation and mitigation plans by 2024; iii) finance the majority of its sustainable asset portfolios with green and sustainable financing by 2024; and iv) certify 80% of its existing buildings by 2024 to at least Building Construction Authority (BCA) Green Mark Gold Certification, which it has achieved.

#### **Implications**

FCT has demonstrated its commitment towards ESG by setting out goals. A stronger focus, faster implementation and better disclosures would help in improving its ESG scores, which in turn could draw the attention of potential investors.

## **Trends**

FCT's combined score improved from C+ in 2020 to B- in 2021, driven by better scores in environmental (from C to B+) and governance (from B to B+) pillars.

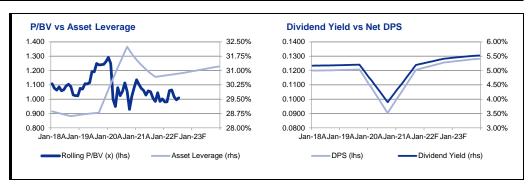
## **Implications**

The continuous efforts to improve ESG should have a positive impact on its operations and financials in the longer term, in our view.

SOURCES: CGS-CIMB RESEARCH, REFINITIVE



## **BY THE NUMBERS**



Sep-20A	Sep-21A	Sep-22F	Sep-23F	Sep-24F
164.4	341.1	364.8	369.7	374.8
0.0	0.0	0.0	0.0	0.0
164.4	341.1	364.8	369.7	374.8
(53.5)	(94.6)	(100.3)	(101.7)	(103.1)
110.9	246.6	264.5	268.0	271.7
0.0	0.0	0.0	0.0	0.0
(18.4)	(32.4)	(36.9)	(36.9)	(36.9)
(2.3)	(1.0)	(1.0)	(1.0)	(1.0)
0.0	1.0	0.0	0.0	0.0
90.8	214.5	227.2	230.7	234.4
0.0	0.0	0.0	0.0	0.0
90.8	214.5	227.2	230.7	234.4
(25.4)	(45.0)	(45.5)	(46.1)	(46.6)
86.5	15.5	19.4	19.8	20.0
0.0	0.0	0.0	0.0	0.0
3.7	(0.4)	0.0	0.0	0.0
155.5	184.6	201.0	204.5	207.8
(0.1)	(3.6)	0.0	0.0	0.0
0.0	0.0	0.0	0.0	0.0
0.0	0.0	0.0	0.0	0.0
155.5	181.0	201.0	204.5	207.8
101.1	204.7	213.8	218.0	221.0
	164.4 0.0 164.4 (53.5) 110.9 0.0 (18.4) (2.3) 0.0 90.8 0.0 90.8 (25.4) 86.5 0.0 3.7 155.5 (0.1) 0.0 0.0	164.4 341.1 0.0 0.0 164.4 341.1 (53.5) (94.6) 110.9 246.6 0.0 0.0 (18.4) (32.4) (2.3) (1.0) 0.0 1.0 90.8 214.5 0.0 0.0 90.8 214.5 (25.4) (45.0) 86.5 15.5 0.0 0.0 3.7 (0.4) 155.5 184.6 (0.1) (3.6) 0.0 0.0 0.0 0.0	164.4         341.1         364.8           0.0         0.0         0.0           164.4         341.1         364.8           (53.5)         (94.6)         (100.3)           110.9         246.6         264.5           0.0         0.0         0.0           (18.4)         (32.4)         (36.9)           (2.3)         (1.0)         (1.0)           0.0         1.0         0.0           90.8         214.5         227.2           0.0         0.0         0.0           90.8         214.5         227.2           (25.4)         (45.0)         (45.5)           86.5         15.5         19.4           0.0         0.0         0.0           3.7         (0.4)         0.0           155.5         184.6         201.0           (0.1)         (3.6)         0.0           0.0         0.0         0.0           0.0         0.0         0.0           155.5         181.0         201.0	164.4         341.1         364.8         369.7           0.0         0.0         0.0         0.0           164.4         341.1         364.8         369.7           (53.5)         (94.6)         (100.3)         (101.7)           110.9         246.6         264.5         268.0           0.0         0.0         0.0         0.0           (18.4)         (32.4)         (36.9)         (36.9)           (2.3)         (1.0)         (1.0)         (1.0)           0.0         1.0         0.0         0.0           90.8         214.5         227.2         230.7           (25.4)         (45.0)         (45.5)         (46.1)           86.5         15.5         19.4         19.8           0.0         0.0         0.0         0.0           3.7         (0.4)         0.0         0.0           155.5         184.6         201.0         204.5           (0.1)         (3.6)         0.0         0.0           0.0         0.0         0.0         0.0           155.5         184.6         201.0         204.5           (0.1)         (3.6)         0.0 <td< td=""></td<>

Cash Flow					
(S\$m)	Sep-20A	Sep-21A	Sep-22F	Sep-23F	Sep-24F
Pre-tax Profit	155.5	184.6	201.0	204.5	207.8
Depreciation And Non-cash Adj.	(61.1)	29.5	26.2	26.3	26.5
Change In Working Capital	(19.5)	(5.4)	9.8	1.0	1.1
Tax Paid	0.0	1.0	0.0	0.0	0.0
Others	3.2	(10.3)	25.3	25.6	25.8
Cashflow From Operations	78.1	199.4	262.2	257.4	261.3
Capex	(10.9)	(5.8)	0.0	0.0	0.0
Net Investments And Sale Of FA	(0.2)	(0.0)	(0.2)	(0.2)	(0.2)
Other Investing Cashflow	(152.7)	(464.7)	20.0	20.4	20.5
Cash Flow From Investing	(163.8)	(470.5)	19.8	20.2	20.3
Debt Raised/(repaid)	793.0	636.6	20.0	20.0	20.0
Equity Raised/(Repaid)	0.0	1,334.7	0.0	0.0	0.0
Dividends Paid	(84.8)	(150.0)	(213.8)	(218.0)	(221.0)
Cash Interest And Others	(607.1)	(1,535.5)	(46.4)	(47.0)	(47.5)
Cash Flow From Financing	101.2	285.8	(240.2)	(244.9)	(248.5)
Total Cash Generated	15.5	14.7	41.8	32.6	33.1
Free Cashflow To Firm	(83.4)	(270.2)	282.9	278.4	282.5
Free Cashflow To Equity	683.8	324.5	256.5	251.5	255.0

SOURCES: CGS-CIMB RESEARCH, COMPANY REPORTS



## BY THE NUMBERS... cont'd

Balance Sheet					
(S\$m)	Sep-20A	Sep-21A	Sep-22F	Sep-23F	Sep-24F
Total Investments	3,623	5,847	5,828	5,808	5,788
Intangible Assets	0	0	0	0	0
Other Long-term Assets	114	0	0	0	0
Total Non-current Assets	3,737	5,848	5,828	5,808	5,788
Total Cash And Equivalents	29	42	84	117	150
Inventories	0	0	0	0	0
Trade Debtors	0	0	0	0	0
Other Current Assets	118	9	11	11	11
Total Current Assets	146	51	95	128	161
Trade Creditors	43	76	88	89	90
Short-term Debt	255	205	205	205	205
Other Current Liabilities	19	42	42	42	42
Total Current Liabilities	317	322	334	335	336
Long-term Borrowings	997	1,604	1,624	1,644	1,664
Other Long-term Liabilities	31	54	54	54	54
Total Non-current Liabilities	1,028	1,658	1,678	1,698	1,718
Shareholders' Equity	2,538	3,919	3,911	3,903	3,896
Minority Interests	0	0	0	0	0
Preferred Shareholders Funds					
Total Equity	2,538	3,919	3,911	3,903	3,896

Key Ratios					
	Sep-20A	Sep-21A	Sep-22F	Sep-23F	Sep-24F
Gross Property Revenue Growth	(16%)	108%	7%	1%	1%
NPI Growth	(20%)	122%	7%	1%	1%
Net Property Income Margin	67.5%	72.3%	72.5%	72.5%	72.5%
DPS Growth	(25.2%)	33.3%	4.3%	1.8%	1.2%
Gross Interest Cover	3.27	4.66	4.88	4.90	4.93
Effective Tax Rate	0.05%	1.95%	0.00%	0.00%	0.00%
Net Dividend Payout Ratio	65%	113%	106%	107%	106%
Current Ratio	0.46	0.16	0.28	0.38	0.48
Quick Ratio	0.46	0.16	0.28	0.38	0.48
Cash Ratio	0.09	0.13	0.25	0.35	0.45
Return On Average Assets	4.15%	3.70%	3.40%	3.45%	3.50%

Key Drivers					
	Sep-20A	Sep-21A	Sep-22F	Sep-23F	Sep-24F
Occupancy Rate (%)	94.9%	97.3%	96.5%	96.8%	96.8%
Average rent (S\$ psf per month)	5.2	N/A	6.0	6.1	6.3

SOURCES: CGS-CIMB RESEARCH, COMPANY REPORTS



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## REIT | Singapore

Frasers Centrepoint Trust | July 28, 2022

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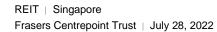
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Distribution of stock ratings and investment banking clients for quarter ended on 30 June 2022				
643 companies under coverage for quarter ended on 30 June 2022				
	Rating Distribution (%)	Investment Banking clients (%)		
Add	68.4%	0.8%		
Hold	24.6%	0.0%		
Reduce	7.0%	0.2%		





## Spitzer Chart for stock being researched ( 2 year data )

## Frasers Centrepoint Trust (FCT SP)



Recommendation	Framework
Stock Ratings	Definition:
Add	The stock's total return is expected to exceed 10% over the next 12 months.
Hold	The stock's total return is expected to be between 0% and positive 10% over the next 12 months.
Reduce	The stock's total return is expected to fall below 0% or more over the next 12 months.
	eturn of a stock is defined as the sum of the: (i) percentage difference between the target price and the current price and (ii) the forward net e stock. Stock price targets have an investment horizon of 12 months.
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Neutral	A Neutral rating means stocks in the sector have, on a market cap-weighted basis, a neutral absolute recommendation.
Underweight	An Underweight rating means stocks in the sector have, on a market cap-weighted basis, a negative absolute recommendation.
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Neutral	A Neutral rating means investors should be positioned with a neutral weight in this country relative to benchmark.
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